



Stay Vacationed.®

# Destination Xchange

For Embarc ExtraOrdinary Escapes Members

# Agenda

Key Benefits to Members

How It Works

Member Online Experience

Question and Answer



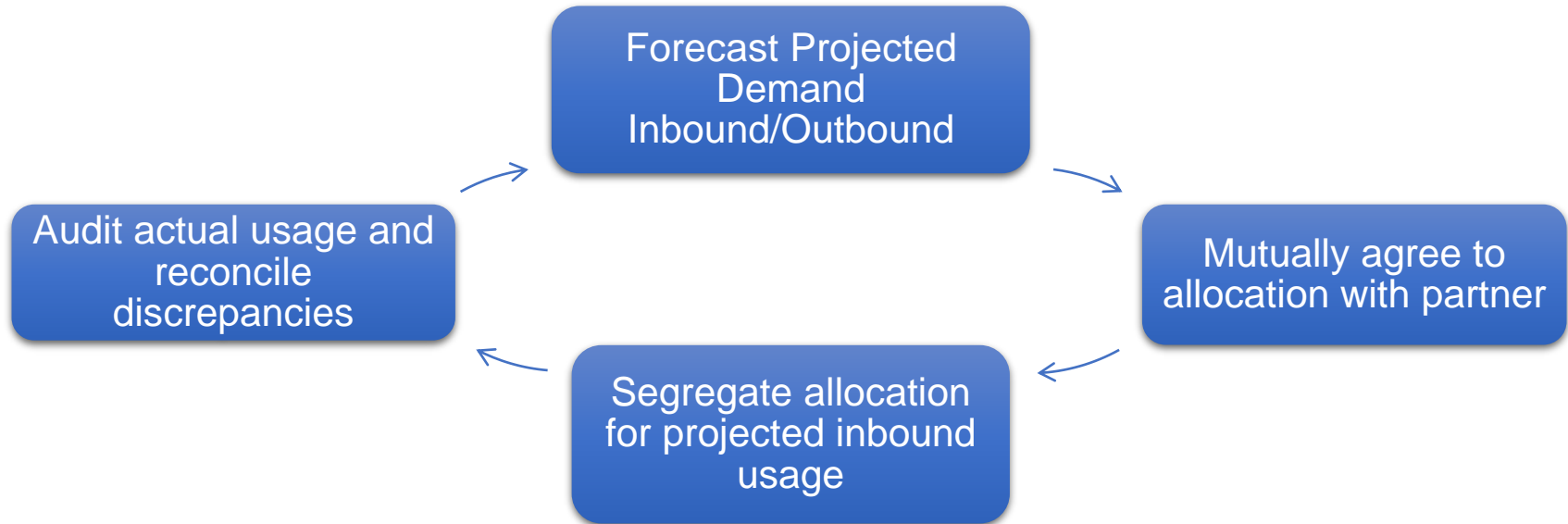


## Key Benefits to Members

- **Non-exclusivity** with an exchange company
- **More resorts** in the portfolio
- **Lower** exchange fees
- **Simplified** Member Experience
- **5-Year** Deposits

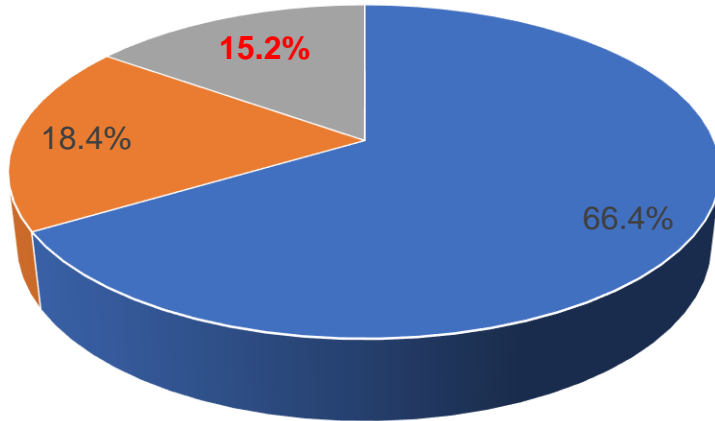
# How do exchange partners work?

ExtraOrdinary Escapes™ has been exclusively affiliated with Interval International® continuously since 2012 for resort accommodations outside of our network:



# Where does exchange fit?

Points Utilization



- Embarc Resort Locations
- EE Affiliates and Benefits
- Interval International Exchanges

## In respect to Interval International<sup>®</sup>:

- Existing II confirmations are not impacted
- Membership will be active through December 31, 2020
- Any pending requests as of December 31, 2020 will be honored
- Member may continue to exchange their points for stays arriving through December 31, 2021 without impact
- Existing members confirming exchanges with arrivals after January 1, 2021 will be solicited renewal by II for 2021 forward
- Interval will be actively trying to renew memberships

# DEX Points & Tier Chart

Each 7-night stay in a Standard Accommodation (sleeps to a maximum of 4 guests) has a point value and Tier assigned to it based on resort location, availability, season and demand.

ExtraOrdinary Escapes	Points Required
Tier 1	33
Tier 2	67
Tier 3	100
Tier 4	133
Tier 5	167
Tier 6	200

	ExtraOrdinary Escapes® Weekly Points when using II®				
	Low	Mid	High	Peak	Ultra Peak
Season*	<b>TDI: 50-60</b>	<b>TDI: 61-85</b>	<b>TDI: 86-110</b>	<b>TDI: 111-130</b>	<b>TDI: 131-150</b>
Studio	20	30	35	40	50
1 Bedroom	30	40	60	110	140
2 Bedroom	40	60	110	150	190
3 Bedroom	60	80	120	170	220

# Lower Exchange Fees

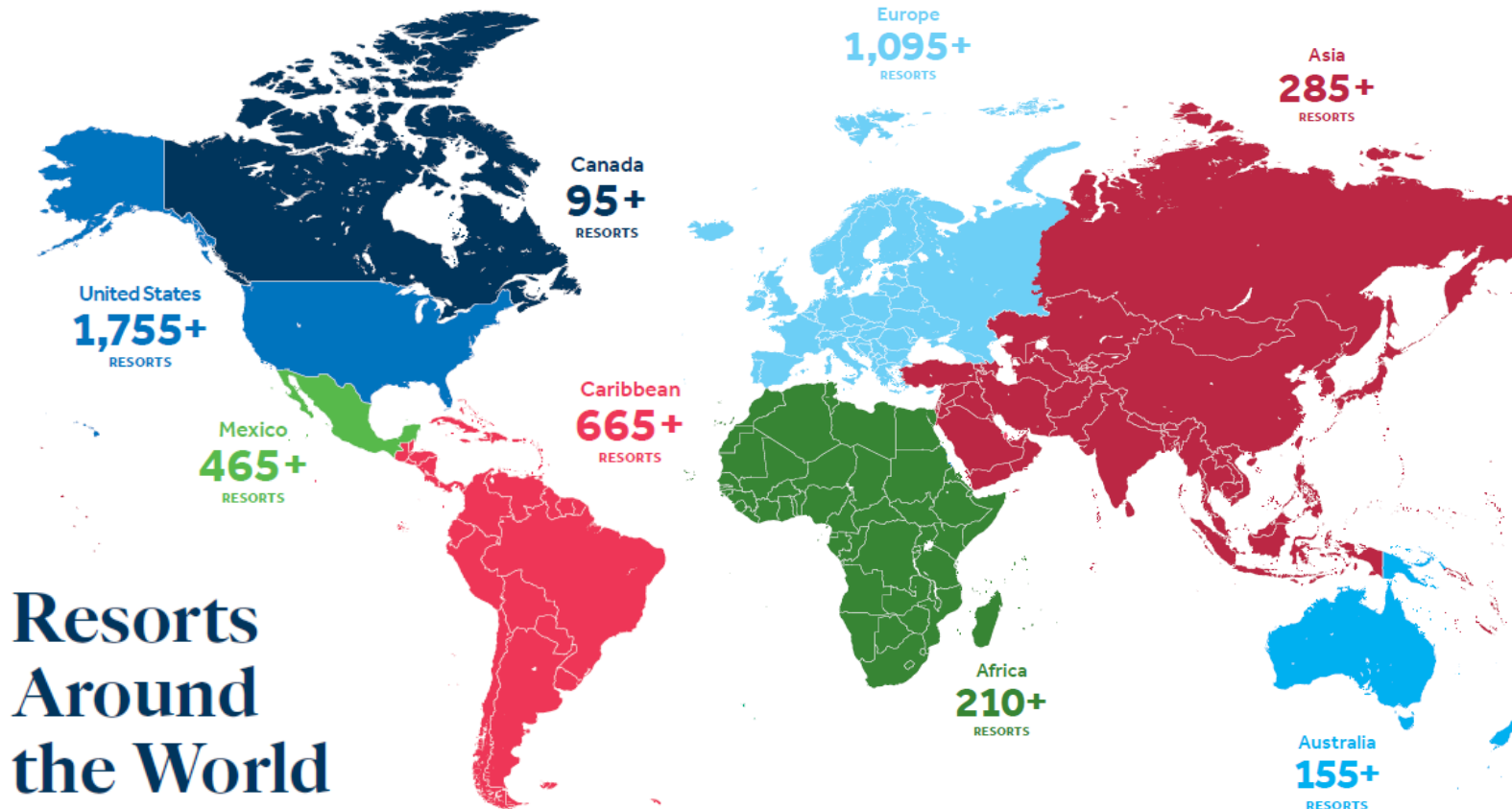
Embarc – ExtraOrdinary Escapes				II	RCI
Procedure	ExtraOrdinary Escapes	Premiere	Signature	All Loyalty Levels	
Online	\$159	\$139	\$129	\$209	\$239
Phone	\$169	\$149	\$139	\$209	\$239



The DEX Difference

# More Resorts

Stay Vacationed.®



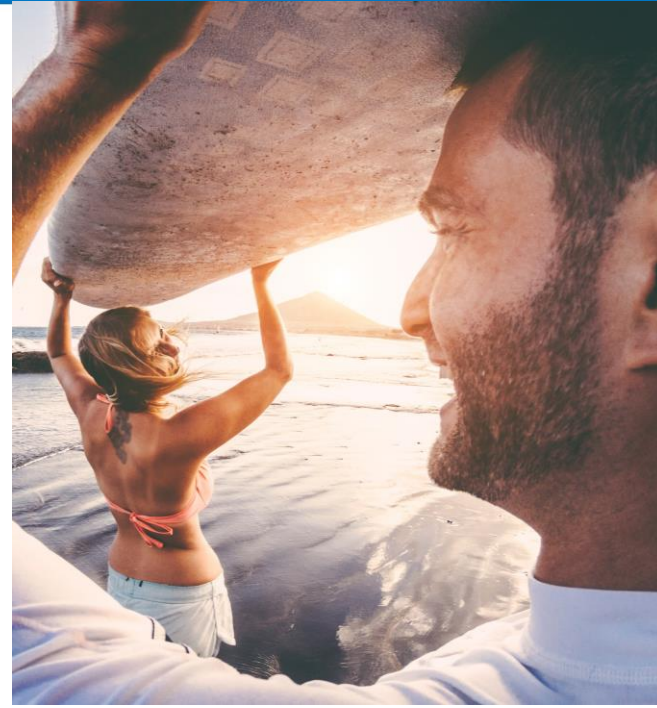
Resorts  
Around  
the World



# The “Classic” Instant Xchange

Members can instantaneously book exchanges (7-night stays) up to 24 months in advance. Members will be able to view availability and facilitate an exchange reservation online.

- Member use their points to book an exchange
- Points will be deducted based on the date of travel
- Saved and borrowed points may be used for an exchange



How It Works: The  
Classic Xchange

## 5 Year Advantage Xchange

Members can choose to deposit their points from Embarc and convert them into a Tier Credit for use to reserve to book an exchange (7-night stay) in a Standard Accommodation (sleeps up to a maximum of 4 guests) up to 24 months in advance.

- Tier Credits are valid up to 5 years from date points are deposited
- Points cannot be returned, withdrawn or removed once converted into a Tier Credit
- Points will be deducted from their current Use Year up through 2 month's before the end of the Use Year, thereafter points will be deducted from the following Use Year
- Borrow points from the following year's points to gain a higher Tier Credit
- Multiple Tier Credits are allowed but cannot be combined for higher Tier stays



How It Works: 5-Year Advantage Xchange

# Vacation Enhancements

Members will be charged a fee should they decide to book into a larger-sized accommodation or a higher Tier from their original Tier Credit. . **\*Benefit is not currently live\***

## PROMOTION

As an introductory offer to members of The Club, for a duration of time after launch Members will have the ability to stay in **any size unit** with no Enhancement fees.



## Vacation Enhancements

### Vacation Enhancement Fees

Loyalty Level	ExtraOrdinary Escapes		Premiere		Signature	
	Cash	Points	Cash	Points	Cash	Points
<b>Tier Level Increase</b>	\$240	50	\$216	45	\$192	40
<b>Accom – sleeps 6</b>	\$240	50	\$216	45	\$192	40
<b>Accom – sleeps 8</b>	\$480	100	\$432	90	\$384	80
<b>Accom – sleeps 10</b>	\$720	150	\$648	135	\$573	120
<b>Unit Attributes</b>	\$240	50	\$216	45	\$192	40

# Embarc Member Area Navigation

# Travelling Through DEX

- “Classic” Instant Xchange
- 5-Year Advantage Xchange
- Destination Xtras
- Short Xchange
- Express Xcapes



Ways to travel  
through DEX

# Q & A



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